

# LANDSCAPING & RETAIL 2011 TRADE LIST

## Valued Customers

Whether we see you a little or a lot, please be assured that your business is never taken for granted and is always greatly appreciated.

Thanks for your consideration,  
Dale Peterson, President

*Specializing In  
"Delivery To Your Driveway"  
All Across Eastern Iowa  
Of Several  
Premium Mulch Products  
Colored Stone Also*

**Eastern Iowa's  
MULCH  
PROFESSIONAL!**

## **EVER-GREEN LANDSCAPE NURSERY AND SUPPLY, INC.**

**BLACK  
DIRT &  
BLENDED  
PLANTING  
MIXES**

**Buy In  
Bulk And  
Save!**

*FIND US FAST  
In The New Yellow Book Yellow Pages  
Under "Landscape Contractors"  
& Also Under "Mulches"*

**2762 North Center Point Road • Cedar Rapids, Iowa 52411**

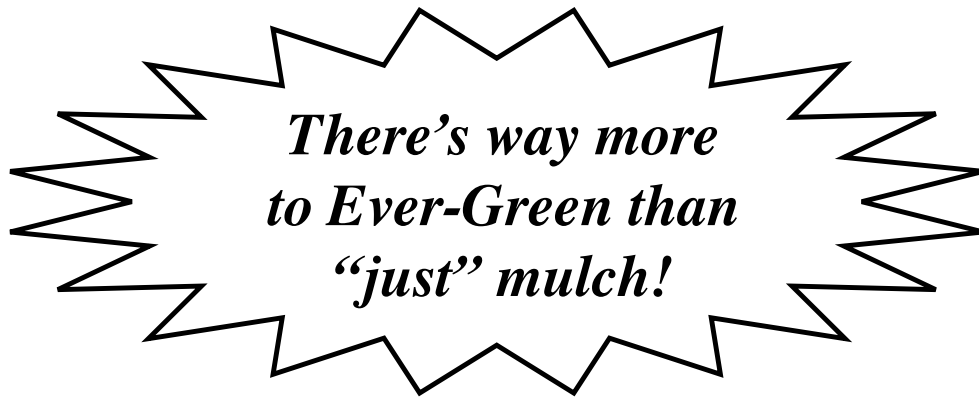
**Office Phone: 319-395-0144**

**[www.evergreeninc.com](http://www.evergreeninc.com)**

**[www.playmatewoodchips.com](http://www.playmatewoodchips.com)**

- This list cancels all previous lists.
- All cash and carry sales are C.O.D. by check or cash. No credit cards.
- On landscape projects: We do not require a down payment in advance. Ever-Green will carry the job until it is finished. Payment is then due in our office within seven days unless other arrangements have been cleared in advance.

**"We Plant Quality"**



## **LET ME TELL YOU ABOUT OUR "DESIGN & PLANT" LANDSCAPE SERVICE**

Ever-Green has been designing and installing high-quality landscapes since our beginning in 1979. We do good work at fair prices.

We don't consider ourselves necessarily to be "better" than the other good nursery operations in the area, but we can run with the very best of them.

We do not charge for initial consultations, bids, hand sketches or complete site plans, though we hope that our time is being well-spent leading us towards doing a project for you.

The way Ever-Green's process works is that a simple sketch or if needed a more complete design is prepared on your behalf as well as an itemized bid to do the work per the design. At a convenient time for you we will present any drawings and bids that have been prepared for you either at your property or here at Ever-Green. Which ever you choose.

Ever-Green does retain full ownership of any drawings, designs, concepts and bids that have been prepared on your behalf. Ever-Green will keep the drawings on file and does not allow any of our work product, either drawings or bids to be shared with others or copied without Ever-Green's knowledge and consent.

You will be given two copies of Ever-Green's quote after our presentation. If you would like to get into our landscape schedule please sign one copy and return it to Ever-Green. If you'd like you may be allowed to take our sketches or site plan home with you for further review for a few days. After that we will need it to be brought back where we will keep it on file until you are ready for us to proceed with your project.

At Ever-Green the designers job is to work with prospective landscape clients just ahead of the installation crew. We specialize in both residential and commercial projects. No job is too big or too small. Either new construction or major renovations. If it turns out that you would prefer to have design work done on your behalf and retain ownership of the design work product to shop around to multiple contractors then Ever-Green would be happy to refer you to one or more of the talented registered landscape architects in the area. We would love to be one of the companies chosen to bid on any project that they might design for you.

At Ever-Green we're here to help with all your landscape needs. Regardless of whether your design work is handled "in house" by Ever-Green or by others in the landscape design profession, when it comes around to the installation, the talented hardworking guys on the Ever-Green crew will do an excellent job for you. Our goal is to exceed your expectations, and usually we do.

**NEW CONSTRUCTION • MAJOR RENOVATIONS • TREE PLANTING**

# Large Field Grown Balled & Burlapped Shade & Ornamental Trees

**New Policy** - Beginning Spring 2010 All cash and carry plants are priced NO GUARANTEE. As always, plants priced and installed by Ever-Green carry our conditional one year plant warranty.

## Group A

1<sup>3</sup>/<sub>4</sub>" - 2" Caliper  
 Quaking Aspen  
 Prairie Fire Flw. Crab  
 Harvest Gold Flw. Crab  
 Golden Raindrops Flw. Crab  
 Red Jewel Flw. Crab  
 Purple Prince Flw. Crab  
 Tina Sargent Flw. Crab  
 Niobe Willow  
 Shawnee Brave Bald Cypress  
 Catalpa  
 London Planetree

Unit price  
 No Warranty:  
**\$175<sup>00</sup>** each

## Group B

1<sup>3</sup>/<sub>4</sub>" - 2" Caliper  
 6-7' Northern Red Bud  
 Autumn Blaze Maple  
 Red Sunset Maple  
 Flame Amur Maple  
 Sienna Glen Maple  
 Royal Red Maple  
 Green Column Black Maple  
 Skyline Honey Locust  
 Washington Hawthorn  
 Pioneer Elm  
 Hackberry  
 8' - 10' River Birch

Unit price  
 No Warranty:  
**\$195<sup>00</sup>** each

## Group C

1<sup>3</sup>/<sub>4</sub>" - 2" Caliper  
 Shingle Oak  
 White Oak  
 Heritage Oak  
 Northern Pin Oak  
 Swamp White Oak  
 Northern Red Oak  
 Burr Oak  
 Pin Oak  
 Am. Hophornbeam  
 Kentucky Coffee Tree  
 8' English Oak  
 Chinkapin Oak  
 Scarlet Oak  
 Multi Stem Common Alder

Unit price  
 No Warranty:  
**\$215<sup>00</sup>** each

## Professional Machine Tree Planting by Ever-Green

Here at Ever-Green, we use a small to medium sized backhoe machine to plant most trees. We know how to "site" and "set" each tree species properly so it is likely to survive and thrive. All of our installations include mulching and tree protectors where needed. All Ever-Green plant installations carry our conditional one year warranty. Installed pricing varies depending on the number of trees you purchase as well as other factors including stump removal, changing or adding soil, etc. Hand planting charges are higher than machine planting charges. Please call for a specific quote on your project. Thank You. Generally speaking our tree and conifer installations run about 3 per 1000.00 give or take a little.

## Large Tree Delivery Service

Whether you purchase a Balled & Burlapped shade, ornamental or coniferous tree at either our guaranteed or no guarantee price we will deliver it in the Cedar Rapids area for an additional \$25 per tree or less depending on the number of trees you purchase.

### Large Field Grown Balled & Burlapped Conifers

#### Group A

5 1/2' - 6' Black Hills Spruce  
 5 1/2' - 6' Colorado Spruce  
 5 1/2' - 6' Norway Spruce  
 5 1/2' - 6' White Pine  
 5 1/2' - 6' Canadian Hemlock

Unit price  
 No Warranty:

**\$190<sup>00</sup>** each

#### Group B

6-7' - Concolor Fir  
 6-7' - Fraser Fir

Unit price  
 No Warranty:

**\$215<sup>00</sup>** each

#### Group C

8-9' - Norway Spruce  
 8-9' - White Pine

Unit price  
 No Warranty:

**\$290<sup>00</sup>** each

#### Group D

5' - 6' Techney Arbor Vitae

Unit price  
 No Warranty:

**\$110<sup>00</sup>** each

\* Planting charges for groups A & B conifers are the same as for the ornamental and shade trees (see previous page).

## Large Conifer Delivery Service

Whether you purchase a Balled & Burlapped conifer tree at either our guaranteed or no guarantee price we will deliver it in the Cedar Rapids area for an additional \$25 per tree or less depending on the number of trees you purchase.

### Container Grown Specialty Evergreens

From time to time throughout the season, we have on hand container grown "specialty" evergreens such as globe Colorado spruce, dwarf Norway spruce, Degroots Spire arbor vitae, etc. These will be priced individually to you by Dale based on size and where they came from. Call for quotes.

### Container Grown Patio Trees - on standard "Shrubs on a short tree trunk"

Just as with the container grown specialty conifers, the patio trees arrive throughout the season in a number of sizes from a number of growers. Dale will quote them to you individually. Call for quotes.

## Container Grown Shrubs & Evergreens

		Unit Price No Warranty
#5	Shrubs & evergreens except specialty items	\$30.00
#3	All varieties of Spirea	\$25.00
#3	All other shrubs & evergreen except specialty items	\$28.00
#2	All shrubs & evergreens	\$27.00

squat #5 Particularly from Midwest Ground Covers \$35.00

**Included in this group would mostly be items such as viburnums, hydrangeas, burning bush and dwf. korean lilac.**

## Container Grown Perennials, Grasses & Groundcovers

	Unit Price No Warranty
8" and #1	\$11.00
10", Super #1 and #2	\$13.00
#3	\$26.00

# **Helpful Information To Review Before Ordering Or Picking Up Bulk Mulch Products**

## **Coverage Figures**

One cubic yard of mulch will cover approximately 81 square feet 4" deep, or 108 square feet 3" deep, or 162 square feet 2" deep.

Most all mulch products will quickly compress down shortly after installation by about 25 percent. Example: You put down a standard 4" deep application of one of our mulch products loose, and after a little water, wind & traffic you will end up with about 3".

## **Recommended Application Rates**

We recommend applying 3"-4" of mulch throughout most landscape planting beds featuring trees, shrubs and evergreens. In perennial beds, 2"-3" is about right. When mulching large tree spaded conifers and shade trees, figure 6"-8" of mulch over an area that more than covers the tree spade plug.

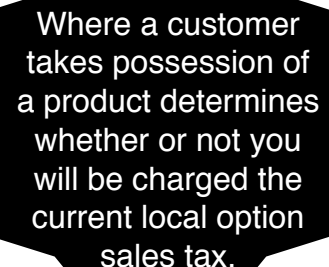
## **Other Helpful Hints**

- It is never wise to allow mulch to lap up the side of a plant.
- It is never wise to use an impermeable barrier such as a long lasting landscape fabric or plastic underneath mulch. If you feel you must use something, use layers of newspaper. You don't want anything between your soil and your mulch that will keep the two from eventually getting together.
- Composted broken down mulch improves the tilth of your soil and helps to recreate that wonderful forest loam soil that most plants love.
- Pre-emergent, or if necessary post-emergent, herbicides are the best ways to control weeds in mulch.
- Occasional turning or stirring of the mulch in your planting beds aerates the soil and rejuvenates the mulch making it last longer. This is especially true of our Cedar and Pine products.

## **Conclusion**

In a nutshell, mulch is just "the right thing to do." It:

- Beautifies your landscape
- Conserves moisture and holds down weeds
- Builds your soils
- Promotes plant growth
- Insulates plants from summer heat and winter cold



Where a customer takes possession of a product determines whether or not you will be charged the current local option sales tax.

# **2011 Bulk Mulch Pricing & Delivery Options. Applies to ALL bulk mulch products listed**

All bulk mulch products are sold by the cubic yard F.O.B the Ever-Green facility located at 2762 North Center Point Rd just north of Hiawatha PLUS any applicable delivery charges.

## **Retail Pricing**

Regular retail pricing will be quoted on any quantities less than 22 cubic yards either picked up or delivered.

## **Delivery Options**

We offer FREE DELIVERY on 8 cubic yards or more of any mulch product delivered locally (within 10 miles) including Cedar Rapids, Marion, Robins, Hiawatha, Center Point, Palo, Midway or Toddville.

Beyond 10 miles delivery charges are \$3.50 per loaded mile converted to a per cubic yard amount which can be pre-delivery figured for you if you wish.

## **Minimum Deliveries**

There is a 5 cubic yard minimum (approximately 2 pickup loads) for delivery to even be an option for you. If your order is under 8 cubic yards we do charge \$25.00 for local delivery (within 10 miles) including Cedar Rapids, Marion, Robins, Hiawatha, Center Point, Palo, Midway or Toddville.

Beyond 10 miles delivery charges are \$3.50 per loaded mile converted to a per cubic yard amount which can be pre-delivery figured for you if you wish.

## **Best Value Volume Pricing**

Volume Pricing will be quoted on any of our mulch products each time a customer orders a full 22 cubic yard straight truck load to be delivered.

We offer FREE DELIVERY on our 22 cubic yard Volume Price loads delivered locally (within 10 miles) including Cedar Rapids, Marion, Robins, Hiawatha, Center Point, Palo, Midway or Toddville.

Beyond 10 miles delivery charges are \$3.50 per loaded mile converted to a per cubic yard amount which can be pre-delivery figured for you if you wish.

## **Multiple Orders**

Please Note: Each delivery is a "stand alone" event. If you order a 22 cubic yard load, (full straight truck) you will receive Volume Pricing on that purchase. If you then decide you need to re-order more product the unit price quoted on that next quantity will be determined once again by how much you order. Volume Pricing does NOT carry over from one delivery to the next.

# 2011 BULK MULCH MENU

## 1) PURE PREMIUM Shredded Hardwood Bark Mulch

Double processed and made fresh daily. Our process achieves the ultimate in rich dark irish setter red to chocolate brown color naturally with no dyes or pigments added. It's the way to go for the "purists" amongst us and is unbeatable for use in perennial beds or anywhere your looking to quickly improve the tilth of the underlying soil.

## 2) Improved - COLOR ENHANCED Hardwood Mulch

Clean material with improved color and texture. Red, Gold, Medium brown, Walnut brown and Black. Like the vast majority of our customers Ever-Green continually strives to improve our product line. Technology is changing and improving rapidly in both pigments and machinery with regard to the production of color enhanced hardwood mulch. Not all producers are on board with these upgrades. Color enhanced products are here to stay but there is plenty of junk out there. Count on Ever-Green to stay "ahead of the curve" on quality while, as always, maintaining fair and competitive pricing in color enhanced mulch products.

## 3) Clean Unprocessed Hardwood Chips

Suitable and often used for walk trails and pet areas. Not recommended for use on play areas.

Regular Retail Price on items 1, 2, and 3

\$36.00 per cubic yard

Volume Price \$28.00 per cubic yard

\*Same delivery options as detailed on page 7

## 4) Generic "WHOLE LOG" HARDWOOD MULCH

This is our lowest priced mulch product. Its made from the whole log, wood and bark, and can be used in just the same ways as our other hardwood mulch products.

Regular Retail Price on item 4

\$25.00 per cubic yard

Volume Price \$23.00 per cubic yard

\*Same delivery options as detailed on page 7

## 5) Aromatic Eastern Redcedar Mulch

This is by far our most popular specialty mulch. Fragrant and durable! Bugs don't like it and molds almost never grow on it! Lasts at least twice as long as hardwood products. Raw Material for cedar mulch has not yet moved up in price making cedar an even better value than before in 2010.

Regular Retail Price on item 5

\$43.00 per cubic yard

Volume Price \$39.00 per cubic yard

\*Same delivery options as detailed on page 7

**6) Southern Gold Peeled Pine Mulch**

An aromatic eastern red cedar “look alike” at a lower price. Knits together well to form a good weed barrier

Regular Retail Price on item 6

\$37.00 per cubic yard

Volume Price \$33.00 per cubic yard

\*Same delivery options as detailed on page 7

**7) New for 2011! Northlands Best Premium Grade Shredded Western Red Cedar Mulch**

All the way from British Columbia in Canada. Creative logistics and consignment terms from our supplier allow Ever-Green to offer this all-natural fragrant, durable, beautiful, dark Irish Setter red “high-end” shredded mulch product at an introductory price of \$38.00 per cubic yard available ONLY in convenient 5 cubic yard compressed bales. The bale easily breaks apart and you’re ready to install.

Regular Retail Price on item 7

\$38.00 per cubic yard

NO Volume Price

\*\$25.00 local delivery charge applies for one bale  
Free local delivery on two bales

**8) Playmate® Play Area Wood Chips®**

Ever-Green is the ONLY processor and distributor of this product. We intend to take the product nationwide shortly. To date our safety surface product has been used by approximately 500 cities, towns, schools, parks, and day cares as well as many private individuals. Always use per test reports which are current and available upon request and CPSC guidelines. Be sure to read limited warranty and disclaimer statements prior to use.

Regular Retail Price on item 8

\$37.00 per cubic yard

Volume Price \$29.00 per cubic yard

\*Same delivery options as detailed on page 7

## **Bulk Topsoil & Amendments**

At Ever-Green, we take care to stock topsoil from upland sources rather than the tighter river bottom soils.

Light Sandy Topsoil.

- \$50 per cubic yard picked up at Ever-Green

Sharp Sand.

- \$50 per cubic yard picked up at Ever-Green

Organic Compost.

- From Corn Cob Pellets and Horse Manure
- “Pure Premium” Compost \$50 per cubic yard picked up at Ever-Green

Ever-Green’s Planting Mix.

- \$55 per cubic yard picked up at Ever-Green. We mix topsoil, pure premium compost and sharp sand to make our planting mix.

Aged Potting Mulch/Bioswale and Rain Garden Media

- \$45.00 per cubic picked up at Ever-Green.

There is FREE LOCAL DELIVERY on all of the above items. However, you must order anywhere from 5 to 8 cubic yards per delivery.

## Exotic Colored Stone

Retail price loaded at our sales yard by the cubic yard

Size:

Approx. 1 1/2" .....	Shadow Stone - Dark Blue Green .....	\$150.00 per cubic yard
Approx. 1 1/2" .....	Indian Magic - Butterscotch color .....	\$130.00 per cubic yard
Approx. 1 1/2" .....	Rosy Glow Stone - Pastel Pink.....	\$130.00 per cubic yard
Approx. 1 1/2" .....	Purple Rain - True Violet color.....	\$130.00 per cubic yard
Approx. 3/4" - 1 1/2" .....	Large Local River Rock .....	\$ 80.00 per cubic yard
Approx. 5/8" - 3/4" .....	Small Local River Rock.....	\$ 80.00 per cubic yard

\* Note: Delivery on the items above: 2 cubic yard minimum plus a \$25.00 delivery charge, or \$3.50 per loaded mile, whichever is more.

Wisconsin Pond Stones 6"-10" \$4.00 ea- - quantity discounts possible

All Native Iowa Boulders, large and small, sold in quantities of one ton or more \$180.00 per ton

\* Note: Individual Boulders, large and small, will be quoted individually.

\* Note: Delivery on the items above: 1 ton minimum plus a \$25.00 delivery charge, or \$3.50 per loaded mile, whichever is more.

### Landscape Fabric

Dewitt heavy duty woven landscape fabric. Sold by the full roll only. 300 length per roll. 6', 10', 12' & 15' widths.

Retail price per square foot - 10¢

### Anchor Edging Block

One linear foot per block. Gray, Tan or Red Black Mix

Retail price each \$2.00

## New for Spring 2011

Ever-Green is installing a certified scale out near the "boulder field". Now when you buy boulders here, we will all know exactly what they weigh without you having to leave and go get weighed off site.

Additionally, we will be adding to our line-up of rock products, that we will sell by the pound, starting with limestone slabs, wall stone, flagstone etc. Other stone products to follow.